

## Letter from the President

FlexiCAM CNC Routers' primary mission is to ensure you, our customer, is completely satisfied with your dealings with us from beginning to end. First, that means that we want you to be comfortable from the minute you start talking to us. Our factory-trained sales team will take the time to explain every aspect of each machine, whether large or small, and will never pressure you into something unwanted. If you have a specific application that you would like to use the machine for, we will offer you a demonstration of your type of work on a machine you may be considering. The same salesperson will take time to explain benefits and options, including software, router bits, and any other components that go into creating a cutting solution for you. But that's just the beginning of your relationship with FlexiCAM. We want to be your one stop solution for any supplies, accessories and components that you use with your router. As well as being able to obtain support from your local FlexiCAM Customer Service Centers, we give you access to our global network of trained sales and technical staff combining for hundreds of years of experience, available for you to use as a resource. If you have any questions about your machine's operation, please feel free to contact us if ever you need a quick refresher or need help with operation or job setup. Compare prices, quality of workmanship and our service, and you will certainly want to be a FlexiCAM customer. We strive to give you the best value for your money, and above all we build our machines for quality. With internationally known component manufacturers you can be assured of reliability, with Gear Boxes from Germany, Servo Motors from Japan, Bearings from Germany, Spindles from Italy, we integrate components from the world over, to ensure that you are getting the best quality parts available to you, all delivered at a fair price. FlexiCAM is more than a manufacturer of CNC Routers, we are also a manufacturer of the motion control systems that are used on our machines. This tight integration ensures that you are getting a system that is specifically designed to work with the mechanics. We continually develop our control systems, offering you upgrades to your firmware so that your system stays current with what we are shipping out our factory's doors. I invite you to contact a member of our team, be it for a question regarding a router bit selection, or for development of a production automation solution, and allow us to show you the difference we can make for your business.